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# 1. Board of directors and statutory auditors of the Parent Company 

## Chairman

M assimo Ferretti
Deputy Chairman
Alberta Ferretti

Chief Executive Officer
Simone Badioli
Directors
Marcello Tassinari - M anaging Director
Umberto Paolucci
Roberto Lugano
Gianfranco Vanzini

## President

Board of Statutory Auditors
Romano Del Bianco
Statutory Auditors
Bruno Piccioni
Vittorio Baiocchi
Alternate Auditors
Andrea M oretti
Pierfrancesco Gamberoni

## 2. Organisation chart at $\mathbf{3 0 . 0 6 . 0 7}$



## 3. Brands portfolio

## AEFFE

CLOTING - ACCESSORIES


POLLINI
SHOES - LEATHER GOODS

## POLLINI

STUDIOPOLLINI
MOSCHINO.
MOSCHINO
CHEAPANDCHIC
MOSCHINO.

MOSCHINO
LICENCES - DESIGN - RETAIL

## MOSCHINO.

MOSCHINO.
CHEAPANDCHIC
MOSCHINO.
JEANS

## VELMAR

BEACHWEAR - UNDERWEAR

ALBERTA FERRETTI

101210 inophy ALBERTA FERRETTI

MOSCHINO.


VERDEMARE

## 4. Headquarters

AEFFE GROUP<br>Via Delle Querce 51<br>San Giovanni in M arignano (Rimini)<br>47842 - Italy<br>\section*{MOSCHINO}<br>Via San Gregorio 28<br>20124 - Milan<br>Italy<br>\section*{POLLINI}<br>Via Erbosa 2/B<br>Gatteo (Forlì-Cesena)<br>47030 - Italy<br>\section*{VELMAR}<br>Via Delle Robinie 43<br>San Giovanni in Marignano (Rimini)<br>47842 - Italy



## 5. Showrooms

| AEFFE MILAN | MOSCHINO MILAN |
| :---: | :---: |
| (FERRETTI - GAULTIER) | Via San Gregorio 28 |
| Via Donizetti 48 | 20124 - Milan |
| 20122 - Milan | Italy |
| Italy | MOSCHINO LoNDON |
| POLLINI MILAN | 28-29 Conduit Street |
| Via Bezzecca 5 | W1R 9TA - London |
| 20135 - Milan | UK |
| Italy | MOSCHINO JAPAN |
| AEFFE LONDON | Shin-Nogizaka BIdg. 5F |
| (FERRETTI) | 1-15-14 Minami Aoyama Minato-ku |
| 205-206 Sloane Street | 107-0062 - Tokyo |
| SW1X 9QX - London | Japan |
| UK | MOSCHINO HONG KONG |
| AEFFE PARIS | 21/F Dorset House, Taikoo Place |
| (ALL BRANDS GROUP) | Hong King's Road |
| 15 Place de la Republique |  |
| 75003 - Paris |  |
| France |  |
| AEFFE NEW YORK |  |
| (ALL BRANDS GROUP) |  |
| 30 West 56th Street |  |
| 10019 - New York |  |



## 6. Flagship stores under direct management

| ALBERTA FERRETTI | MOSCHINO |
| :---: | :---: |
| Milan | Milan (2) |
| Rome | Capri |
| Capri | Paris |
| Paris | London |
| London | Berlin |
|  | Beijing |
| PHILOSOPHY | Shanghai |
| Milan | Osaka |
| Capri | Hong Kong (3) |
| New York | Kuala Lumpur |
|  | Singapore |
| SPAZIO A | Taipei (2) |
| Florence | Bangkok |
| Venice |  |
| P_BOX | PoLLINI |
| Milan | Milan |
|  | Bologna |
|  | Rome |
|  | Florence (2) |
|  | Venice |
|  | Bolzano |
|  | Parma |
|  | Ravenna |
|  | Rimini |
|  | Varese |
|  | Verona |
|  | Paris |
|  |  |



## 7. Main economic-financial data

| (in thousands of EUR) | H I 2007 | H I 2006 | Change | \% | Q II 2007 | Q II 2006 | Change |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| TOTAL REVENUES | 145,861 | 127,538 | 18,324 | $14 \%$ | 58,719 | 49,856 | 8,862 |
| EBITDA | 22,901 | 15,109 | 7,792 | $52 \%$ | 7,673 | 4,712 | 2,961 |
| EBIT | 17,733 | 9,713 | 8,020 | $83 \%$ | 5,045 | 2,042 | 3,003 |
| PROFIT BEFORE TAXES | 13,444 | 6,556 | 6,888 | $105 \%$ | 3,001 | 393 | 2,608 |
| NET PROFIT FOR THE GROUP | 5,862 | 2,656 | 3,207 | $121 \%$ | 846 | - | 173 |


| (in thousands of EUR) | H I 2007 | $\mathbf{3 1 . 1 2 . 2 0 0 6}$ | H I 2006 | $\mathbf{3 1 . 1 2 . 2 0 0 5}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| NET CAPITAL INVESTED | 227,568 | 217,765 | 234,168 | $\mathbf{2 2 9 , 2 0 4}$ |  |
| SHAREHOLDERS' EQUITY | 108,591 | 102,451 | 98,372 | 96,320 |  |
| NET FINANCIAL POSITION | 118,977 | 115,314 | 135,796 | 132,884 |  |
| FREE CASH FLOW | 1,139 | 29,110 | - | 455 | 20,410 |

## 8. Financial statements

## Consolidated Income Statement - First Half

|  | H I 2007 | \% | H I 2006 | \% | Change | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUES FROM SALES AND SERVICES | 141,642,015 | 100.0\% | 125,646,011 | 100.0\% | 15,996,004 | 12.7\% |
| Other revenues and services | 4,219,421 | 3.0\% | 1,891,675 | 1.5\% | 2,327,746 | 123.1\% |
| TOTAL REVENUES | 145,861,436 | 103.0\% | 127,537,686 | 101.5\% | 18,323,750 | 14.4\% |
| Change in inventory of work in process, semi-finished , finished goods | 7,744,441 | 5.5\% | 7,550,292 | 6.0\% | 194,150 | 2.6\% |
| Costs of raw materials, consumables and goods for resale | 45,332,466 | -32.0\% - | 38,130,985 | -30.3\% - | 7,201,481 | 18.9\% |
| Costs of services | 47,080,678 | -33.2\% - | 44,409,909 | -35.3\% - | 2,670,768 | 6.0\% |
| Costs for use of third parties assets | 8,594,611 | -6.1\% - | 8,066,006 | -6.4\% | 528,606 | 6.6\% |
| Labour costs | 28,109,943 | -19.8\% - | 27,516,327 | -21.9\% | 593,616 | 2.2\% |
| Other operating expenses | 1,586,722 | -1.1\% - | 1,855,573 | -1.5\% | 268,851 | -14.5\% |
| Total operating costs | - 122,959,979 | -86.8\% - | 112,428,509 | -89.5\% - | 10,531,470 | 9.4\% |
| GROSS OPERATING MARGIN (EBITDA) | 22,901,457 | 16.2\% | 15,109,178 | 12.0\% | 7,792,280 | 51.6\% |
| Amortization of intangible fixed assets | 1,818,917 | -1.3\% - | 1,886,946 | -1.5\% | 68,029 | -3.6\% |
| Depreciation of tangible fixed assets | 3,108,080 | -2.2\% - | 3,267,374 | -2.6\% | 159,294 | -4.9\% |
| Revaluations (write-downs) | 241,188 | -0.2\% - | 241,411 | -0.2\% | 223 | -0.1\% |
|  |  |  |  |  |  |  |
| Total Amortization and write-downs | 5,168,184 | -3.6\% - | 5,395,730 | -4.3\% | 227,546 | -4.2\% |
| NET OPERATING PROFIT (EBIT) | 17,733,273 | 12.5\% | 9,713,447 | 7.7\% | 8,019,826 | 82.6\% |
| Financial income | 232,560 | 0.2\% | 136,533 | 0.1\% | 96,027 | 70.3\% |
| Financial expenses | 4,521,994 | -3.2\% - | 3,232,731 | -2.6\% - | 1,289,263 | 39.9\% |
| Total Financial Income (expenses) | 4,289,435 | -3.0\% - | 3,096,198 | -2.5\% - | 1,193,236 | 38.5\% |
| Profit (loss) from affiliates | - | - | 61,015 | 0.0\% | \#VALORE! | -100.0\% |
| PROFIT BEFORE TAXES | 13,443,839 | 9.5\% | 6,556,234 | 5.2\% | 6,887,605 | 105.1\% |
| Income taxes | 6,090,194 | -4.3\% - | 3,831,187 | -3.0\% | 2,259,007 | 59.0\% |
| Deferred taxes income (expense) | 692,701 | -0.5\% - | 54,345 | 0.0\% - | 638,356 | 1174.6\% |
| Total Taxes on the Profit | 6,782,895 | -4.8\% - | 3,885,533 | -3.1\% - | 2,897,363 | 74.6\% |
| PROFIT NeT OF TAXES | 6,660,943 | 4.7\% | 2,670,701 | 2.1\% | 3,990,242 | 149.4\% |
| Profit (loss) attributable to minority shareholders | 798,578 | -0.6\% - | 15,193 | 0.0\% - | 783,385 | 5156.3\% |
| NET PROFIT FOR THE GROUP | 5,862,365 | 4.1\% | 2,655,508 | 2.1\% | 3,206,857 | 120.8\% |

## Consolidated Income Statement - Second Quarter

|  | Q II 2007 | \% | Q II 2006 | \% | Change | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUES FROM SALES AND SERVICES | 55,343,932 | 100.0\% | 48,911,483 | 100.0\% | 6,432,449 | 13.2\% |
| Other revenues and services | 3,374,893 | 6.1\% | 944,920 | 1.9\% | 2,429,973 | 257.2\% |
| TOTAL REVENUES | 58,718,825 | 106.1\% | 49,856,402 | 101.9\% | 8,862,422 | 17.8\% |
| Change in inventory of work in process, semi-finished, finished goods | 9,231,187 | 16.7\% | 8,940,129 | 18.3\% | 291,058 | 3.3\% |
| Costs of raw materials, consumables and goods for resale | - 21,740,009 | -39.3\% - | 17,990,492 | -36.8\% - | 3,749,517 | 20.8\% |
| Costs of services | - 20,968,771 | -37.9\% - | 18,622,964 | -38.1\% | 2,345,807 | 12.6\% |
| Costs for use of third parties assets | - 3,946,104 | -7.1\% - | 3,421,977 | -7.0\% - | 524,127 | 15.3\% |
| Labour costs | - 12,668,556 | -22.9\% - | 12,808,248 | -26.2\% | 139,693 | -1.1\% |
| Other operating expenses | 953,256 | -1.7\% - | 1,240,435 | -2.5\% | 287,179 | -23.2\% |
| Total operating costs | - 51,045,509 | -92.2\% - | 45,143,987 | -92.3\% | 5,901,522 | 13.1\% |
| GROSS OPERATING MARGIN (EBITDA) | 7,673,315 | 13.9\% | 4,712,415 | 9.6\% | 2,960,900 | 62.8\% |
| Amortization of intangible fixed assets | 910,360 | -1.6\% - | 950,442 | -1.9\% | 40,082 | -4.2\% |
| Depreciation of tangible fixed assets | - 1,558,765 | -2.8\% - | 1,590,690 | -3.3\% | 31,925 | -2.0\% |
| Revaluations (write-downs) | 159,371 | -0.3\% - | 129,441 | -0.3\% - | 29,930 | 23.1\% |
| Total Amortization and write-downs | - 2,628,496 | -4.7\% - | 2,670,572 | -5.5\% | 42,077 | -1.6\% |
| NET OPERATING PROFIT (EBIT) | 5,044,820 | 9.1\% | 2,041,843 | 4.2\% | 3,002,977 | 147.1\% |
| Financial income | 157,985 | 0.3\% | 84,766 | 0.2\% | 73,219 | 86.4\% |
| Financial expenses | - 2,230,297 | -4.0\% - | 1,703,526 | -3.5\% | 526,772 | 30.9\% |
| Total Financial Income (expenses) | - 2,072,312 | -3.7\% - | 1,618,760 | -3.3\% | 453,553 | 28.0\% |
| Profit (loss) from affiliates | 28,615 | 0.1\% - | 29,817 | -0.1\% | 58,432 | n.a. |
| PROFIT BEFORE TAXES | 3,001,122 | 5.4\% | 393,266 | 0.8\% | 2,607,856 | 663.1\% |
| Income taxes | - 1,700,862 | -3.1\% - | 780,316 | -1.6\% - | 920,546 | 118.0\% |
| Deferred taxes income (expense) | 272,827 | -0.5\% | 25,810 | 0.1\% | 298,637 | n.a. |
| Total Taxes on the Profit | - 1,973,689 | -3.6\% - | 754,505 | -1.5\% - | 1,219,183 | 161.6\% |
| PROFIT NET OF TAXES | 1,027,434 | 1.9\% - | 361,239 | -0.7\% | 1,388,673 | n.a. |
| Profit (loss) attributable to minority shareholders | 181,434 | -0.3\% | 188,603 | 0.4\% - | 370,036 | n.a. |
| NET PROFIT FOR THE GROUP | 846,000 | 1.5\% - | 172,637 | -0.4\% | 1,018,637 | n.a. |

## Consolidated Balance Sheet

|  |  | H I 2007 |  | 31.12.2006 |  | H I 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trade receivables |  | 36,765,600 |  | 33,429,957 |  | 42,969,893 |
| Stock and inventories |  | 65,315,331 |  | 57,658,314 |  | 57,137,427 |
| Trade payables |  | 59,505,841 |  | 57,545,124 |  | 52,980,981 |
| Operating net working capital |  | 42,575,090 |  | 33,543,147 |  | 47,126,339 |
| Other short term receivables |  | 28,651,304 |  | 25,857,607 |  | 27,973,399 |
| Tax receivables |  | 4,089,881 |  | 2,339,179 |  | 2,746,144 |
| Other short term liabilities |  | 15,641,648 |  | 12,768,551 |  | 16,086,632 |
| Tax payables |  | 5,630,725 |  | 4,951,812 | - | 4,106,992 |
| Net working capital |  | 54,043,903 |  | 44,019,570 |  | 57,652,258 |
| Tangible fixed assets |  | 70,029,761 |  | 69,895,400 |  | 65,899,321 |
| Intangible fixed assets |  | 173,299,318 |  | 175,073,292 |  | 176,952,512 |
| Investment property |  |  |  |  |  |  |
| Investments |  | 21,631 |  | 120,638 |  | 183,325 |
| Other long term receivables |  | 2,868,477 |  | 2,877,143 |  | 3,101,491 |
| Fixed assets |  | 246,219,187 |  | 247,966,473 |  | 246,136,648 |
| Post employment benefits |  | 11,482,041 |  | 13,508,741 |  | 12,291,604 |
| Long term provisions |  | 1,699,378 |  | 1,741,230 |  | 2,117,492 |
| Non-financial assets available for sale |  | 1,636,885 |  | 1,636,885 |  | 1,662,746 |
| Other long term liabilities |  | 14,045,242 |  | 14,045,132 |  | 14,045,131 |
| Deferred tax assets |  | 11,227,529 |  | 10,741,117 |  | 11,376,832 |
| Deferred tax liabilities |  | 58,333,066 |  | 57,303,971 | - | 54,206,703 |
| NET CAPITAL INVESTED |  | 227,567,776 |  | 217,764,971 |  | 234,167,554 |
| Capital issued |  | 22,090,626 |  | 22,500,000 |  | 22,500,000 |
| Other reserves |  | 53,909,031 |  | 51,277,701 |  | 51,891,626 |
| Profits (Losses) carried-forward |  | 582,125 |  | 5,773,135 |  | 4,645,986 |
| Profits (Loss) for the period |  | 5,862,365 |  | 7,981,220 |  | 2,655,509 |
| Group share capital and reserves |  | 81,279,898 |  | 75,985,786 |  | 72,401,149 |
| Minority interests |  | 27,310,748 |  | 26,465,309 |  | 25,970,498 |
| Shareholders' equity |  | 108,590,646 |  | 102,451,095 |  | 98,371,647 |
| Other short term financial receivables |  |  |  | 4,175,000 |  |  |
| Cash and cash equivalents | - | 11,122,558 |  | 11,145,222 |  | 9,949,312 |
| Long term financial payables |  | 60,933,827 |  | 66,196,757 |  | 67,114,960 |
| Short term financial payables |  | 69,165,861 |  | 64,437,341 |  | 78,630,259 |
| NET FINANCIAL POSITION |  | 118,977,130 |  | 115,313,876 |  | 135,795,907 |
| SHAREHOLDERS' EQUITY AND NET FINANCIAL INDEBTEDNESS |  | 227,567,776 |  | 217,764,971 |  | 234,167,554 |

## Consolidated Cash flow

| (in thousands of EUR) | H I 2007 |  | 31.12.2006 |  | H I 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OPENING BALANCE |  | 15,320 |  | 7,020 |  | 7,020 |
| Profit before taxes |  | 13,444 |  | 19,294 |  | 6,556 |
| Amortization, provision and depreciation |  | 4,927 |  | 10,225 |  | 5,154 |
| Accrual (availment) of long term provisions and post employment benefit | - | 2,069 |  | 694 |  | 147 |
| Income taxes and change in deferred assets and liabilities | - | 5,561 |  | 4,851 |  | 1,793 |
| Financial income and financial charges |  | 4,289 |  | 7,022 |  | 3,096 |
| Change in operating assets and liabilities | - | 10,703 |  | 613 |  | 12,174 |
| NET CASH FLOW FROM OPERATING ASSETS |  | 4,327 |  | 32,997 |  | 692 |
| (Increase) decrease in intangible fixed assets | - | 45 |  | 42 |  | 47 |
| (Increase) decrease in tangible fixed assets | - | 3,242 | - | 4,034 | - | 1,200 |
| (Investments) |  | 99 |  | 137 |  | 74 |
| Change in assets avaiable for sale |  | - |  | 52 |  | 26 |
| CASH FLOW GENERATED (ABSORBED) BY INVESTING ACTIVITIES | - | 3,188 | - | 3,887 | - | 1,147 |
| Increase in reserves and profit carried-forward to shareholders'equity | - | 521 | - | 6,000 | - | 619 |
| Proceeds (repayment) of financial payments | - | 534 | - | 9,270 |  | 5,841 |
| Increase (decrease) in long term financial receivables |  | 9 |  | 1,482 |  | 1,258 |
| Financial incomes and financial charges | - | 4,289 | - | 7,022 |  | 3,096 |
| CASH FLOW GENERATED (ABSORBED) BY FINANCING ACTIVITIES | - | 5,337 | - | 20,810 |  | 3,384 |
| CLOSING BALANCE |  | 11,123 |  | 15,320 |  | 9,949 |

## Changes in shareholders' equity

| (in thousands of EUR) |  |  | $\begin{aligned} & 0 \\ & 8 \\ & \frac{2}{6} \\ & \vdots \\ & \hline \end{aligned}$ | 2 8 8 8 8 |  | $\begin{aligned} & 0 \\ & 2 \\ & 0 \\ & d \\ & 0 \\ & 0 \\ & 0 \\ & \frac{0}{0} \\ & 0 \\ & 0 \\ & H \end{aligned}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCES AT 31.12.06 | 22,500 | 11,345 | 2,054 | 6,519 | 12,400 | 391 | 7,448 | 11,120 | -5,773 | 7,981 | 75,986 | 26,465 | 102,451 |
| Allocation of 2006 profits |  |  | 118 | 2,672 |  |  |  |  | 5,191 | 7,981 |  |  |  |
| Dividends paid |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exchange differences from translation |  |  |  |  |  | 143 |  |  |  |  | 143 | 47 | 97 |
| Net income at 30.6.2007 |  |  |  |  |  |  |  |  |  | 5,862 | 5,862 | 799 | 6,661 |
| Cancellation of own shares | - 4,500 | 16,600 |  | 18,400 | 2,700 |  |  |  |  |  |  |  |  |
| Conversion of partecipatory instrument | 4,091 | 11,009 |  |  | 15,100 |  |  |  |  |  |  |  |  |
| Other movements |  |  |  | 425 |  |  |  |  |  |  | 425 |  | 425 |
| BALANCES AT 30.06.07 | 22,091 | 5,754 | 2,173 | 27,165 | - | 248 | 7,448 | 11,120 | - 582 | 5,862 | 81,280 | 27,311 | 108,590 |

## 9. Report on o perations

The Aeffe Group operates at an international level in the luxury sector, presenting prêt-à-porter, footwear and leather goods under famous brand names as Alberta Ferretti, M oschino, Pollini and JP Gaultier. The report on operations for the first half of 2007 highlights significant growth in terms of sales and profitability with respect to the first half of 2006.
The revenues generated in the first six months of 2007 amount to EUR 141,642 thousand, up 12.7\% compared with the same period in the prior year. EBITDA rises by $51.6 \%$ to EUR 22,901 thousand (compared with EUR 15,109 thousand in the same period of the previous year), representing $16.2 \%$ of revenues against $12 \%$ in the first six months of 2006. EBITDA benefits from the net capital gain of approximately EUR 2 million realised by Aeffe USA on the sale of its stake ( $50 \%$ of capital) in Narciso Rodriguez LLC. Net of this income, EBITDA is EUR 20,883 thousand or $14.7 \%$ of total revenues. With respect to the first six months of 2006 , this represents an increase of $38.2 \%$ in absolute terms and of 270 basis points in terms of the margin on revenues.

These results reflect the adoption of a careful cost monitoring activity that, by leveraging the growth in sales, has achieved a considerable increase in margins, while maintaining the high product quality standards for which the Group's brands are renowned.
Net financial debt has increased from EUR 115,314 thousand as of $31^{\text {st }}$ December 2006 to EUR 118,977 thousand as of $30^{\text {th }}$ June 2007 (EUR 135,796 thousand as of $30^{\text {th }}$ June 2006) due to the seasonality of the business.

Free cash flow generated in the period to $30^{\text {th }}$ June 2007 amounts to EUR 1,139 thousand, representing an improvement with respect to the corresponding period in 2006 when net absorption totalled U R 0.45 thousand.

The results achieved during the period confirm the forecasts made by the Group and highlight the effectiveness of its strategic decisions.

Twelve franchised retail stores were opened during the first half of 2007, seven of which in Asia; this is consistent with the opening plan established for the entire year.

Moschino S.p.A., a Group subsidiary, entered into a franchising and product distribution agreement covering the People's Republic of China (excluding Hong Kong and Macau) in June 2007. The local partner, Hembly International Holding Limited, is a leading distributor of fashion products in China, with a listing on the Hong Kong stock exchange.

Extending over the next 10 years, the agreement envisages the opening of 40 stores, 30 of which during the first five years of the partnership.
This agreement will enable Moschino S.p.A. to accelerate the development of its commercial network, establishing a coordinated, widespread presence in a nation such as China, where considerable growth potential has been identified.

The agreement is another example of the international expansion strategy carried forward by the Aeffe Group.

Aeffe and Aeffe USA Inc. signed an agreement with Narciso Rodriguez on $18^{\text {th }} \mathrm{M}$ ay 2007 , as part of rationalisation work to focus on the growth and profitability of the brand portfolio. This agreement, involving the sale of its stake ( $50 \%$ of capital) held in Narciso Rodriguez LLC, resulted in the realisation of a net capital gain of about EUR 2 million.

## Summary of consolidated results

## Consolidated income statement

| (in thousands of EUR) | H 12007 | \% | H I 2006 | \% | Change | \% | Q II 2007 | \% | Q II 2006 | \% | Change | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues from sales and services | 141,642 | 100.0\% | 125,646 | 100.0\% | 15,996 | 12.7\% | 55,344 | 100.0\% | 48,911 | 100.0\% | 6,432 | 13.2\% |
| Other revenues and income | 2,201 | 1.6\% | 1,892 | 1.5\% | 310 | 16.4\% | 1,357 | 2.5\% | 945 | 1.9\% | 412 | 43.6\% |
| Total revenues | 143,843 | 101.6\% | 127,538 | 101.5\% | 16,306 | 12.8\% | 56,701 | 102.5\% | 49,856 | 101.9\% | 6,844 | 13.7\% |
| Total operating costs | - 122,960 | -86.8\% | - 112,429 | -89.5\% | - 10,531 | 9.4\% | 51,046 | -92.2\% | 45,144 | -92.3\% | - 5,902 | 13.1\% |
| Profit on ordinary activities | 20,883 | 14.7\% | 15,109 | 12.0\% | 5,774 | 38.2\% | 5,655 | 10.2\% | 4,712 | 9.6\% | 943 | 20.0\% |
| Non-recurring income | 2,018 | 1.4\% |  | 0.0\% | 2,018 | n.a. | 2,018 | 3.6\% |  | 0.0\% | 2,018 | n.a. |
| Non-recurring expenses |  | 0.0\% |  | 0.0\% | - | n.a. |  | 0.0\% |  | 0.0\% | - | n.a. |
| Gross operating margin (EBITDA) | 22,901 | 16.2\% | 15,109 | 12.0\% | 7,792 | 51.6\% | 7,673 | 13.9\% | 4,712 | 9.6\% | 2,961 | 62.8\% |
| Total Amortization and write-downs | 5,168 | -3.6\% | 5,396 | -4.3\% | 228 | -4.2\% | 2,628 | -4.7\% | 2,671 | -5.5\% | 42 | -1.6\% |
| Net operating profit (EBIT) | 17,733 | 12.5\% | 9,713 | 7.7\% | 8,020 | 82.6\% | 5,045 | 9.1\% | 2,042 | 4.2\% | 3,003 | 147.1\% |
| Total Financial Income (expenses) | 4,289 | -3.0\% | 3,096 | -2.5\% | 1,193 | 38.5\% | 2,072 | -3.7\% | 1,619 | -3.3\% | 454 | 28.0\% |
| Profit (loss) from affiliates | - | 0.0\% | 61 | 0.0\% | 61 | -100.0\% | 29 | 0.1\% | 30 | -0.1\% | 58 | -196.0\% |
| Profit before taxes | 13,444 | 9.5\% | 6,556 | 5.2\% | 6,888 | 105.1\% | 3,001 | 5.4\% | 393 | 0.8\% | 2,608 | 663.1\% |
| Total Taxes on the Profit | 6,783 | -4.8\% | - 3,886 | -3.1\% | - 2,897 | 74.6\% | 1,974 | -3.6\% | 755 | -1.5\% | - 1,219 | 161.6\% |
| PROFIT NET OF TAXES | 6,661 | 4.7\% | 2,671 | 2.1\% | 3,990 | 149.4\% | 1,027 | 1.9\% | 361 | -0.7\% | 1,389 | -384.4\% |
| Profit (loss) attributable to minority shareholders | 799 | -0.6\% | 15 | 0.0\% | 783 | 5156.3\% | 181 | -0.3\% | 189 | 0.4\% | - 370 | -196.2\% |
| Net profit (loss) for the Group | 5,862 | 4.1\% | 2,656 | 2.1\% | 3,207 | 120.8\% | 846 | 1.5\% | 173 | -0.4\% | 1,019 | -590.0\% |

## Net revenues

First half 2007 vs 2006
Revenues from sales rise from EUR 125,646 thousand in the first half of 2006 to EUR 141,642 thousand in the first half of 2007 , up $12.7 \%$. At constant exchange rates, the increase is $14.9 \%$. This progress reflects the improved performance of the Group's principal companies, highlighting the effectiveness of the strategic decisions made over time.

The following table details the revenues by geographical area for the six month period ended $30^{\text {th }}$ June 2007 and $30^{\text {th }}$ June 2006.

| (in thousands of EUR) | H I 2007 | H I 2006 | $\%$ |
| :--- | ---: | ---: | ---: |
| Italy | 55,065 | 49,242 | $11.8 \%$ |
| Europe (excluding Italy and Russia) | 30,316 | 25,096 | $20.8 \%$ |
| United States | 16,785 | 15,392 | $9.0 \%$ |
| Russia | 11,348 | 7,818 | $45.2 \%$ |
| Far East | 10,307 | 11,132 | $-7.4 \%$ |
| Japan | 9,767 | 10,853 | $-10.0 \%$ |
| Rest of the World | 8,054 | 6,112 | $31.8 \%$ |
| Total | $\mathbf{1 4 1 , 6 4 2}$ | $\mathbf{1 2 5 , 6 4 6}$ | $\mathbf{1 2 . 7} \%$ |

The Group's revenues are earned as follows: $38.9 \%$ in Italy (+11.8\% compared with the first half of 2006),
$21.4 \%$ in the Rest of Europe (+20.8\% compared with the first half of 2006), $11.9 \%$ in North America (+9\% with respect to the first half of 2006, $+17 \%$ at constant exchange rates), $8 \%$ in Russia ( $+45.2 \%$ compared with the first half of 2006), $7.3 \%$ in the Far East ( $-7.4 \%$ compared with the first half of 2006, $-1 \%$ at constant exchange rates), $6.9 \%$ in Japan (-10\% compared with the first half of 2006, $-3 \%$ at constant exchange rates) and $5.7 \%$ in the Rest of the World ( $+31.8 \%$ compared with the first half of 2006).
The following table details the revenues by brand for the six month period ended $30^{\text {th }}$ June 2007 and $30^{\text {th }}$ June 2006.

| (in thousands of EUR) | H I 2007 | H I 2006 | $\%$ |
| :--- | ---: | ---: | ---: |
| Ferretti | 29,637 | 25,512 | $16.2 \%$ |
| M oschino | 67,415 | 59,021 | $14.2 \%$ |
| J.P. Gaultier | 11,186 | 10,734 | $4.2 \%$ |
| Pollini | 23,868 | 20,422 | $16.9 \%$ |
| Other | 9,536 | 9,957 | $-4.2 \%$ |
| Total | $\mathbf{1 4 1 , 6 4 2}$ | $\mathbf{1 2 5 , 6 4 6}$ | $\mathbf{1 2 . 7 \%}$ |

The Group's revenues are earned as follows: $20.9 \%$ by the Ferretti lines ( $+16.2 \%$ with respect to the first half of 2006 ), $47.6 \%$ by the M oschino lines ( $+14.2 \%$ with respect to the first half of $2006 ; 17 \%$ at constant exchange rates), $7.9 \%$ by the J.P.Gaultier lines ( $+4.2 \%$ with respect to the first half of 2006 ), $16.9 \%$ by the Pollini lines ( $+16.9 \%$ with respect to the first half of 2006), and $6.7 \%$ by other lines ( $-4.2 \%$ with respect to the first half of 2006; this reduction essentially reflects the lower sales of the Narciso lines, excluding which there would have been an increase of $7.7 \%$ ).
The following table details the revenues by distribution channel for the six month period ended $30^{\text {th }}$ June 2007 and $30^{\text {th }}$ June 2006.

| (in thousands of EUR) | H I 2007 | H I 2006 | \% |
| :--- | ---: | ---: | ---: |
| Wholesale | 99,776 | 88,124 | $13.2 \%$ |
| Retail | 33,725 | 30,553 | $10.4 \%$ |
| Royalties / Commissions | 8,141 | 6,969 | $16.8 \%$ |
| Total | $\mathbf{1 4 1 , 6 4 2}$ | $\mathbf{1 2 5 , 6 4 6}$ | $\mathbf{1 2 . 7 \%}$ |

The revenues generated by the Group during the period to $30^{\text {th }}$ June 2007 are analysed below:

- 70.4\% from the Group's sales organisation, showrooms, agents and importers, franchise outlets, corners and shop-in-shops (wholesale channel), which contributed EUR 88,124 thousand in the first half of 2006 and EUR 99,776 thousand in the first half of 2007, up 13.2\%.
- 23.8\% from sales outlets managed directly by the Group (retail channel), which contributed EUR 30,553 thousand in the first half of 2006 and EUR 33,725 thousand in the first half of 2007, up $10.4 \%$.
- $5.7 \%$ from royalties deriving from licences granted to third parties for the production and distribution of product lines sold under the Group's brand names. The rise in royalties from EUR 6,969 thousand in the first half of 2006 to EUR 8,141 thousand in the first half of 2007, up $16.8 \%$, reflects the higher royalties earned by both Moschino and Pollini.


## Second quarter 2007 vs 2006

Net revenues in the second quarter of 2007, EUR 55,344 thousand, are $13.2 \%$ higher than in the comparative period due, once again, to internal growth by the Group.

The following table details the revenues by geographical area for the second quarters of 2007 and 2006.

| (in thousands of EUR) | Q II 2007 | Q II 2006 | \% |
| :--- | ---: | ---: | ---: |
| Italy | 20,785 | 20,259 | $2.6 \%$ |
| Europe (excluding Italy and Russia) | 11,924 | 8,865 | $34.5 \%$ |
| United States | 6,566 | 6,662 | $-1.4 \%$ |
| Russia | 5,878 | 3,301 | $78.1 \%$ |
| Far East | 4,017 | 4,233 | $-5.1 \%$ |
| Japan | 3,554 | 4,018 | $-11.5 \%$ |
| Rest of the World | 2,619 | 1,572 | $66.6 \%$ |
| Total | $\mathbf{5 5 , 3 4 4}$ | $\mathbf{4 8 , 9 1 1}$ | $\mathbf{1 3 . 2 \%}$ |

The Group's revenues are earned as follows: $37.6 \%$ in Italy ( $+2.6 \%$ with respect to the second quarter of 2006), $21.5 \%$ in the Rest of Europe ( $+34.5 \%$ with respect to the second quarter of 2006), $11.9 \%$ in North America ( $-1.4 \%$ with respect to the second quarter of $2006,+6 \%$ at constant exchange rates), $10.6 \%$ in Russia $(+78.1 \%$ with respect to the second quarter of 2006 ), $7.3 \%$ in the Far East ( $-5.1 \%$ with respect to the second quarter of $2006,+1.2 \%$ at constant exchange rates), $6.4 \%$ in Japan ( $-11.5 \%$ with respect to the second quarter of $2006,-8 \%$ at constant exchange rates) and $4.7 \%$ in the Rest of the World ( $+66.6 \%$ with respect to the second quarter of 2006).

The following table details the revenues by brand for the second quarters of 2007 and 2006.

| (in thousands of EUR) | Q II 2007 | Q II 2006 | \% |
| :--- | ---: | ---: | ---: |
| Ferretti | 10,507 | 9,076 | $15.8 \%$ |
| Moschino | 30,004 | 26,221 | $14.4 \%$ |
| J. P. Gaultier | 2,289 | 2,600 | $-12.0 \%$ |
| Pollini | 8,940 | 7,730 | $15.7 \%$ |
| Other | 3,604 | 3,285 | $9.7 \%$ |
| Total | $\mathbf{5 5 , 3 4 4}$ | $\mathbf{4 8 , 9 1 1}$ | $\mathbf{1 3 . 2} \%$ |

The Group's revenues are earned as follows: $19 \%$ by the Ferretti lines ( $+15.8 \%$ with respect to the second quarter of 2006), $54.2 \%$ by the M oschino lines (+14.4\% with respect to the second quarter of 2006 ), $4.1 \%$ by the J.P.Gaultier lines ( $-12 \%$ with respect to the second quarter of 2006 ), $16.2 \%$ by the Pollini lines (+15.7\% with respect to the second quarter of 2006), and $6.5 \%$ by other lines ( $+9.7 \%$ with respect to the second quarter of 2006).

The following table details the revenues by distribution channel for the second quarters of 2007 and 2006.

| (in thousands of EUR) | Q II 2007 | Q II 2006 | \% |
| :--- | ---: | ---: | ---: |
| Wholesale | 34,253 | 29,381 | $\mathbf{1 6 . 6 \%}$ |
| Retail | 16,624 | 15,461 | $7.5 \%$ |
| Royalties / Commissions | 4,467 | 4,069 | $9.8 \%$ |
| Total | $\mathbf{5 5 , 3 4 4}$ | $\mathbf{4 8 , 9 1 1}$ | $\mathbf{1 3 . 2 \%}$ |

The revenues generated by the Group during the second quarter of 2007 are earned as follows:

- 61.9\% from the Group's sales organisation, showrooms, agents and importers, franchise outlets, corners and shop-in-shops (wholesale channel), which contributed EUR 29,381 thousand in the second quarter of 2006 and EUR 34,253 thousand in the second quarter of 2007;
- 30\% from sales outlets managed directly by the Group (retail channel), which contributed EUR 15,461 thousand in the second quarter of 2006 and EUR 16,624 thousand in the second quarter of 2007;
- 8.1\% from royalties deriving from licences granted to third parties for the production and distribution of product lines sold under the Group's brand names. The rise in royalties from EUR 4,069 thousand in the second quarter of 2006 to EUR 4,467 thousand in the second quarter of 2007 , up $9.8 \%$, reflects the higher royalties earned by both Moschino and Pollini.


## Gross operating margin (EBITDA)

First half 2007 vs 2006
Consolidated EBITDA amounts to EUR 22,901 thousand (16.2\% of Net Revenues) in the first half of 2007 and EUR 15,109 thousand (12\% of Net Revenues) in the comparative period of last year. The increase of EUR 7,792 thousand (+51.6\%) reflects the operational leverage achieved by the Group's manufacturing organisation. EBITDA, net of non-recurring income totalling EUR 2,018 thousand and deriving from the net capital gain realised by Aeffe USA on the disposal of its stake ( $50 \%$ of capital) in Narciso Rodriguez LLC, amounts to EUR 20,883 thousand ( $14.7 \%$ of Net Revenues).

Second quarter 2007 vs 2006
Consolidated EBITDA amounts to EUR 7,673 thousand (13.9\% of Net Revenues) in the second quarter of 2007 and EUR 4,712 thousand ( $9.6 \%$ of $N$ et Revenues) in the comparative period of last year, up EUR 2,961 thousand (+62.8\%). EBITDA net of non-recurring income is EUR 5,655 thousand ( $10.2 \%$ of Net Revenues).

## Net Operating Profit (EBIT)

First half 2007 vs 2006
Consolidated Net Operating Profit (EBIT) amounts to EUR 17,733 thousand in the first half of 2007 and EUR 9,713 thousand in the comparative period of last year. The increase of EUR 8,020 thousand ( $+82.6 \%$ ) is due to the improvement in EBITDA described above.

Second quarter 2007 vs 2006
Consolidated Net Operating Profit (EBIT) amounts to EUR 5,045 thousand in the second quarter of 2007 and EUR 2,042 thousand in the comparative period of last year. The increase of EUR 3,003 thousand $(+147.1 \%)$ is also due to the improvement in EBITDA described above.

## Profit before taxation

## First half 2007 vs 2006

Profit before taxation amounts to EUR 13,444 thousand in the first half of 2007 and $\mathbb{E}$ R 6,556 in the comparative period of last year. The increase of EUR 6,888 thousand ( $105.1 \%$ ) is due to the improvement in margins described above.

Second quarter 2007 vs 2006
Profit before taxation amounts to EUR 3,001 thousand in the second quarter of 2007 and EUR 393 in the comparative period of last year. The increase of EUR 2,608 thousand $(663.1 \%)$ is due to the improvement in margins described above.

## Net profit for the Group

First half 2007 vs 2006
The net profit for the Group in the first half of 2007 amounts to EUR 5,862 thousand, after taxation of EUR 6,783 thousand. This is $120.8 \%$ higher than the profit reported in the comparative period of last year. The effective tax rate, determined in relation to the profit before taxation as of $30^{\text {th }}$ June 2007 , is $50.5 \%$ compared with $59.3 \%$ as of $30^{\text {th }}$ June 2006. This improvement reflects the dilutive effect of IRAP (regional business tax).

Second quarter 2007 vs 2006
The net profit for the Group in the second quarter of 2007 amounts to EUR 846 thousand, up by EUR 1,019 thousand with respect to the profit reported in the comparative period of last year.

## Segment information

## Economic performance by Division

The Group is organised worldwide into two main business sectors:
(i) Prêt-à-porter Division;
(ii) Footwear and leather goods Division.

First half 2007 vs 2006
The following table details the principal economic information relating to the Prêt-à-porter and Footwear and leather goods Divisions for the six month period ended $30^{\text {th }}$ June 2007 and $30^{\text {th }}$ June 2006.

| (in thousands of EUR) | Distribution of revenues and ebitda by Division | H I 2007 | \% of total | H I 2006 | \% of total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ready-to-wear | Revenues | 115,075 | 81.2\% | 104,255 | 83.0\% |
|  | Gross operating margin (EBITDA) after non-recurring operations (1) | 19,109 | 91.5\% | 14,435 | 95.5\% |
|  | Gross operating margin (EBITDA) after non-recurring operations \% | 16.6\% |  | 13.8\% |  |
|  | Gross operating margin (EBITDA) | 21,127 | 92.3\% | 14,435 | 95.5\% |
|  | Gross operating margin (EBITDA) \% | 18.4\% |  | 13.8\% |  |
| Footwear and leather goods | Revenues | 35,402 | 25.0\% | 28,170 | 22.4\% |
|  | Gross operating margin (EBITDA) after non-recurring operations (1) | 1,775 | 8.5\% | 674 | 4.5\% |
|  | Gross operating margin (EBITDA) after non-recurring operations \% | 5.0\% |  | 2.4\% |  |
|  | Gross operating margin (EBITDA) | 1,775 | 7.7\% | 674 | 4.5\% |
|  | Gross operating margin (EBITDA) \% | 5.0\% |  | 2.4\% |  |
| Elimination of intercompany tra | Revenues | 8,835 | -6.2\% - | 6,779 | -5.4\% |
| Total | Revenues | 141,642 | 100.0\% | 125,646 | 100.0\% |
|  | Gross operating margin (EBITDA) after non-recurring operations (1) | 20,883 |  | 15,109 |  |
|  | Gross operating margin (EBITDA) after non-recurring operations \% | 14.7\% |  | 12.0\% |  |
|  | Gross operating margin (EBITDA) | 22,901 |  | 15,109 |  |
|  | Gross operating margin (EBITDA) \% | 16.2\% |  | 12.0\% |  |

Prêt-à-porter Division
Revenues from sales by the Prêt-à-porter Division rises from EUR 104,255 thousand in the first half of 2006 to EUR 115,075 thousand in the first half of 2007, up $10.4 \%$. This Division contributed $83 \%$ of consolidated revenues in the first half of 2006 and $81.2 \%$ in the first half of 2007, before inter-Divisional eliminations .

The EBITDA of the Prêt-à-porter Division rise significantly from EUR 14,435 thousand in the first half of 2006 to EUR 21,127 thousand in the first half of 2007. EBITDA as a percentage of revenues rises from $13.8 \%$ in the first half of 2006 to $18.4 \%$ in the first half of 2007 , up $46.4 \%$.

The EBITDA of the Prêt-à-porter Division, net of non-recurring income, rises from EUR 14,435 thousand in the first half of 2006 to EUR 19.109 thousand in the first half of 2007. This EBITDA as a percentage of revenues rises from $13.8 \%$ in the first half of 2006 to $16.6 \%$ in the first half of 2007 , up $32.4 \%$.

Footwear and leather goods Division
Revenues from sales by the Footwear and leather goods Division rise from EUR 28,170 thousand in the first half of 2006 to EUR 35,402 thousand in the first half of 2007, up $25.7 \%$.

The EBITDA of the Footwear and leather goods Division rises by $163.3 \%$ from EUR 674 thousand in the first half of 2006 to EUR 1,775 thousand in the first half of 2007. EBITDA as a percentage of revenues rises from $2.4 \%$ in the first half of 2006 to $5 \%$ in the first half of 2007.

## Second quarter 2007 vs 2006

The following table details the principal economic information relating to the Prêt-à-porter and Footwear and leather goods Divisions for the second quarters of 2007 and 2006.

| (in thousands of EUR) | Distribution of revenues and ebitda by Division | Q III 2007 | \% of total | Q II 2006 | \% of total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ready-to-wear | Revenues | 45,113 | 81.5\% | 40,774 | 83.4\% |
|  | Gross operating margin (EBITDA) after non-recurring operations (1) | 5,258 | 93.0\% | 4,934 | 104.7\% |
|  | Gross operating margin (EBITDA) after non-recurring operations \% | 11.7\% |  | 12.1\% |  |
|  | Gross operating margin (EBITDA) | 7,276 | 94.8\% | 4,934 | 104.7\% |
|  | Gross operating margin (EBITDA) \% | 16.1\% |  | 12.1\% |  |
| Footwear and leather goods | Revenues | 14,648 | 26.5\% | 10,761 | 22.0\% |
|  | Gross operating margin (EBITDA) after non-recurring operations (1) | 397 | 7.0\% | -221 | -4.7\% |
|  | Gross operating margin (EBITDA) after non-recurring operations \% | 2.7\% |  | -2.1\% |  |
|  | Gross operating margin (EBITDA) | 397 | 5.2\% | -221 | -4.7\% |
|  | Gross operating margin (EBITDA) \% | 2.7\% |  | -2.1\% |  |
| Elimination of intercompany t | ¢ Revenues | 4,416 | -8.0\% - | 2,624 | -5.4\% |
| Total | Revenues | 55,344 | 100.0\% | 48,911 | 100.0\% |
|  | Gross operating margin (EBITDA) after non-recurring operations (1) | 5,655 |  | 4,712 |  |
|  | Gross operating margin (EBITDA) after non-recurring operations \% | 10.2\% |  | 9.6\% |  |
|  | Gross operating margin (EBITDA) | 7,673 |  | 4,712 |  |
|  | Gross operating margin (EBITDA) \% | 13.9\% |  | 9.6\% |  |

## Prêt-à-porter Division

Revenues from sales by the Prêt-à-porter Division rise from EUR 40,774 thousand in the second quarter of 2006 to EUR 45,113 thousand in the second quarter of 2007, up $10.6 \%$. This Division contributes $81.5 \%$ of consolidated revenues in the second quarter of 2007 and $83.4 \%$ in the second quarter of 2006 , before interDivisional eliminations.

The EBITDA of the Prêt-à-porter Division rises from EUR 4,934 thousand in the second quarter of 2006 to EUR 7,276 thousand in the second quarter of 2007, up 47.5\%.

The EBITDA of the Prêt-à-porter Division, net of non-recurring income, rises from EUR 4,934 thousand in the second quarter of 2006 to EUR 5,258 thousand in the second quarter of 2007, up 6.6\%.

Footwear and leather goods Division

Revenues from sales by the Footwear and leather goods Division are $36.1 \%$ higher in the second quarter of 2007 than in the second quarter of 2006, rising from EUR 10,761 thousand in the second quarter of 2006 to EUR 14,648 thousand in the second quarter of 2007.

EBITDA rises from EUR -221 thousand in the second quarter of 2006 to EUR 397 thousand in the second quarter of 2007. The incidence of EBITDA on revenues improves from $-2.1 \%$ in the second quarter of 2006 to $2.7 \%$ in the second quarter of 2007.

## Balance sheet

The Group's balance sheet reports an increase in shareholders' equity from EUR 75,986 thousand as of $31^{\text {st }}$ December 2006 to EUR 81,280 thousand as of $30^{\text {th }}$ June 2007, while net financial debt has increased from EUR 115,314 thousand as of $31^{\text {st }}$ December 2006 to EUR 118,977 thousand as of $30^{\text {th }}$ June 2007.

## Net working capital

Net working capital, amounting to EUR 44,020 thousand as of $31^{\text {st }}$ December 2006 and EUR 54,044 thousand as of $30^{\text {th }}$ June 2007, has increased by EUR 10,024 thousand due to the seasonality of the business.

## Fixed assets

Fixed assets, amounting to EUR 247,966 thousand as of $31^{\text {st }}$ December 2006 and EUR 246,219 thousand as of $30^{\text {th }}$ June 2007, have decreased due to the depreciation and amortisation charge for the period, which is only partially offset by new capital investment.

## Shareholders' equity

The changes in shareholders' equity are presented in an attachment.

## Net financial position

The net borrowing of the Group amounts to EUR 118,977 thousand as of $30^{\text {th }}$ June 2007, before considering the proceeds of the IPO on $24^{\text {th }}$ July 2007, compared with EUR 115,314 thousand as of $31^{\text {st }}$ December 2006. This increase is entirely due to the seasonality of the business. Consistent with the Group's objectives, net borrowing as of $30^{\text {th }}$ June 2007 is EUR 16,819 thousand lower than it was at the comparative date last year.

## Accounting policies

The principal accounting policies adopted for the preparation of the consolidated financial statements as of $30^{\text {th }}$ June 2007 are the same as those used to prepare the financial statements as of $31^{\text {st }}$ December 2006.

## Significant events subsequent to period end

As authorised at the ordinary and extraordinary meeting of shareholders held on $26^{\text {th }} \mathrm{M}$ arch 2007, Aeffe SpA obtained permission from Consob to publish its prospectus on $6^{\text {th }}$ July 2007 and has commenced the trading of its shares on the Italian stock exchange.
Following the issue of 19 million new shares, taken up in full, the share capital of Aeffe S.p.A. now amounts to Euro 26,840,626.

## Forecast for operations

The results of operations during the first half of 2007 are fully consistent with management's expectations, and with earlier forecasts for an improvement over the entire year. In particular, both revenues and margins are higher than in the corresponding period of the prior year.

